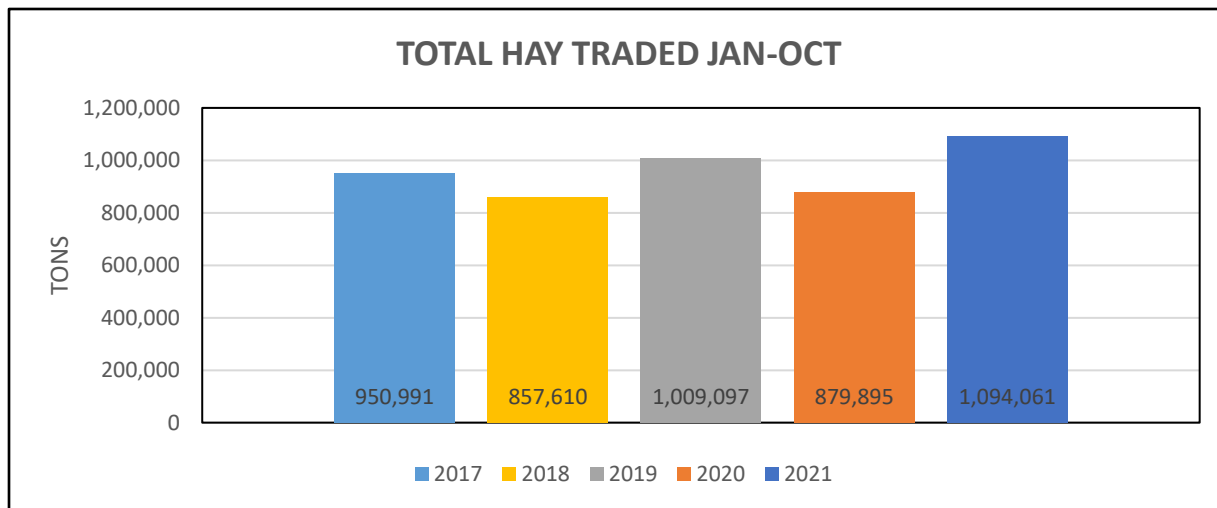
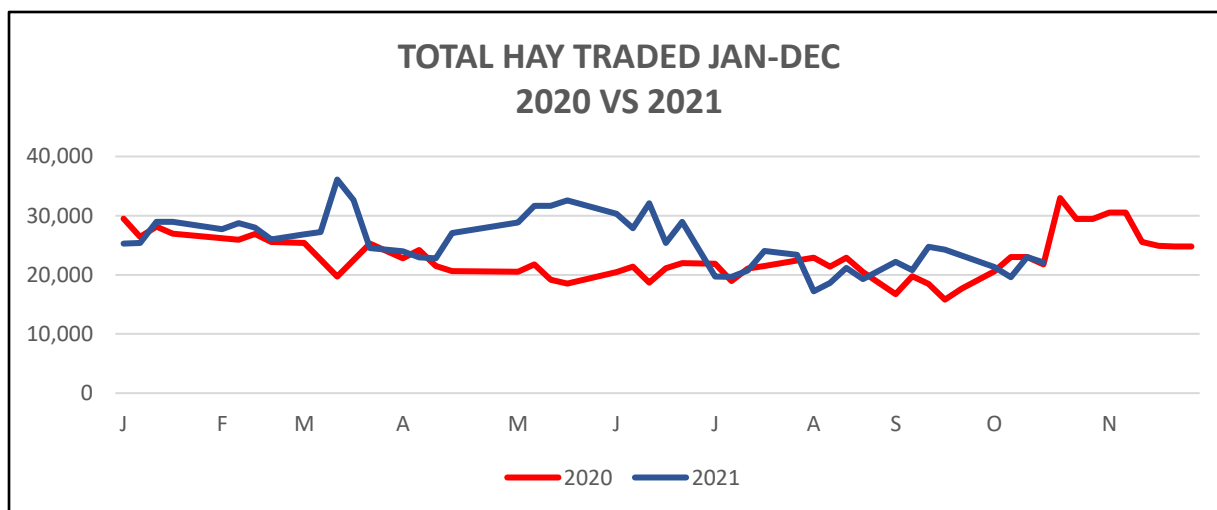


Hay market prices remain steady for alfalfa and grass hay and trades remained steady. Most hay activity was quiet as everyone is trying to finish up harvest. The eastern half of the state spent time in the barn working on equipment, as rain moved in last week slowing harvest. Currently, corn, beans, sorghum, and sunflowers harvest are all at or ahead of average. According to the US Drought Monitor for the week of October 26th, half an inch to an inch of rain was widespread across Wyoming and South Dakota to eastern Nebraska, with up to 2 inches falling across southeast Kansas and trimming D0-D1 in southeast Kansas. Abnormally dry conditions (D0) decreased to near 22.5%, moderate drought (D1) remained at 12%, and severe drought (D2) remained near 2.5%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: [www.hayexchange.com/ks.php](http://www.hayexchange.com/ks.php).



Kansas, overall, has seen hay trades increase over the last couple of years. Hay traded in 2021 surpassed that traded in 2020 by tons **214,166 tons** for the same time period. In 2021, hay report contributors moved, on average, **1,094,061T** of hay from **January through October**.



In 2021, You can see several spikes in trades that surpassed that traded in 2020. March saw a spike in trades as folks were concerned, they were not going to make it to new crop and then those that did

have hay left were intent on selling it and emptying their barns. A larger spike can be seen May through June at which time folks were harvesting the first cuttings of alfalfa, getting it baled up and delivered to buyers and feed yards.

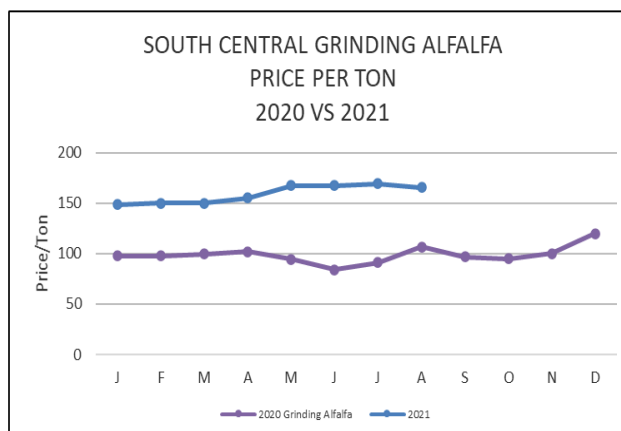
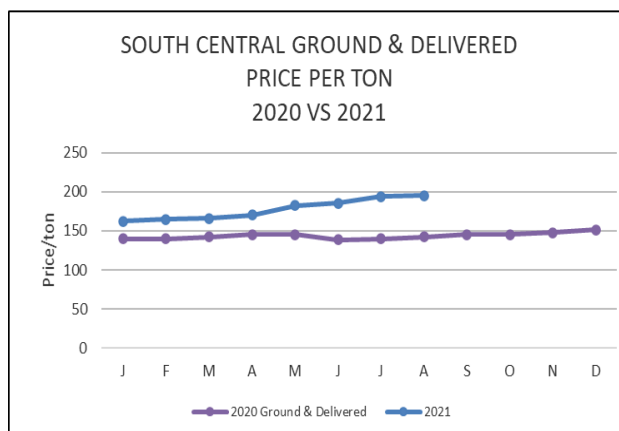
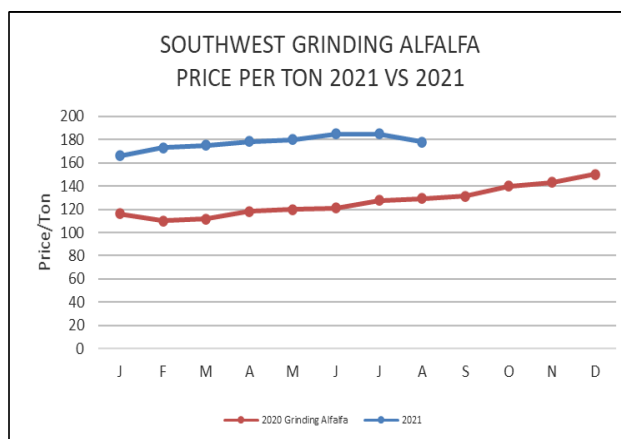
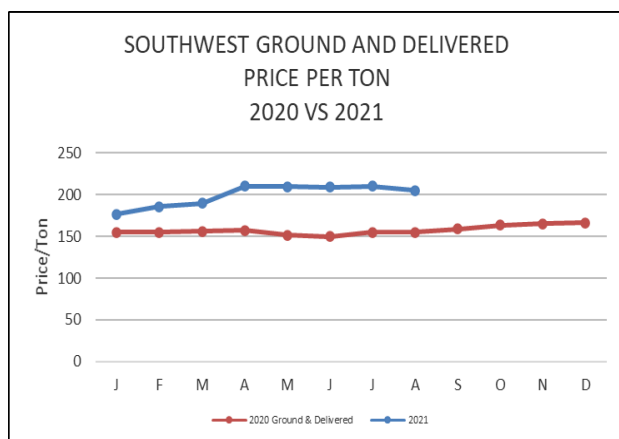
Trades dropped-off throughout the rest of the summer into September. Probably normal usage. The small bump up in September is probably a seasonal rise as we turn to fall.

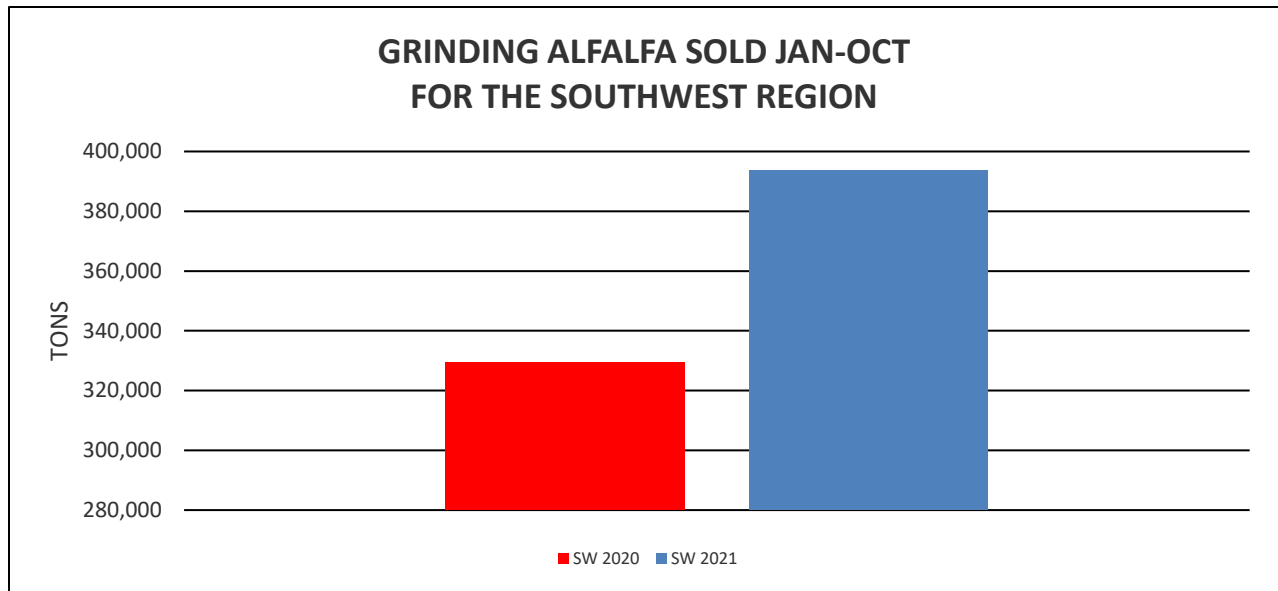
## ALFLAFA

Grinding hay and Ground and Delivered has really stayed fairly level throughout most of the year. Both grinder hay and ground and delivered started out higher than 2020. I feel this was precipitated on the worries of not enough hay to get to spring. Then it was either too wet to get good hay up or too dry for the rest of the year. Currently fears still remain that we will be short come spring 2022. In part due to the increase in fertilizers, diesel and equipment parts has kept hay price higher.

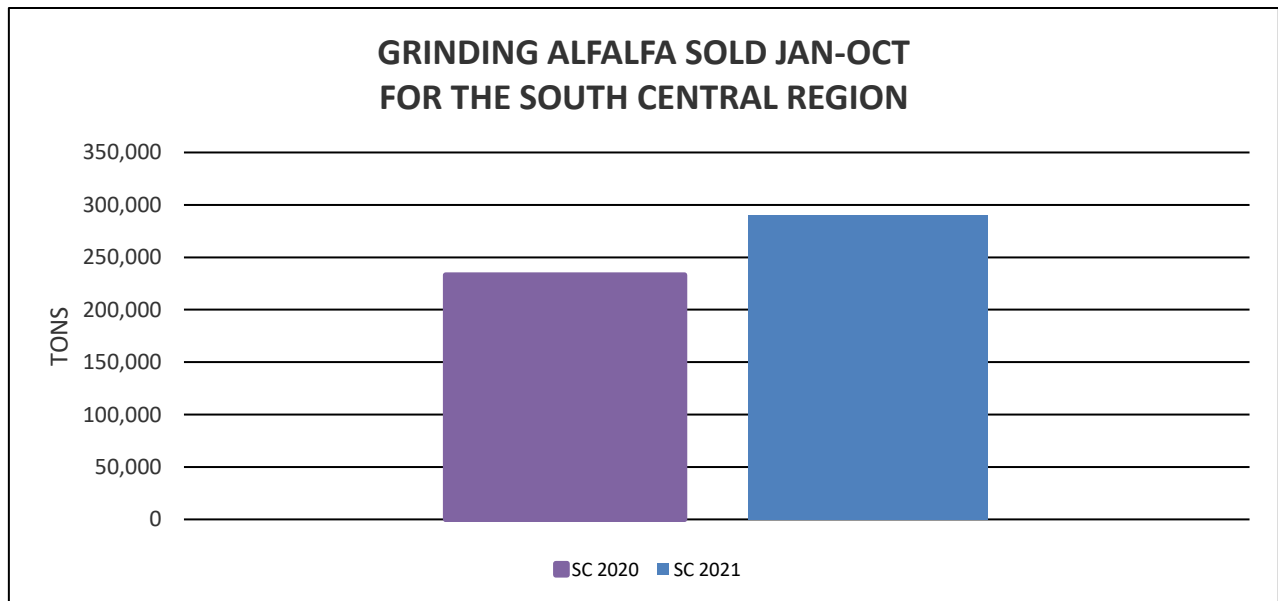
Both Southwest and South-Central 2021 grinding alfalfa hay and ground and delivered prices are significantly higher than a year ago for the same time frame. Southwest grinding alfalfa in the bale is **up \$40.00** and ground and delivered **up \$42.00**.

The South-Central region has also seen a significant increase in price over the previous year. South-Central grinding hay in the bale is currently **\$75.00 higher** and ground and delivered is **\$50.00 higher** than a year ago.





Total tons of grinding alfalfa sold in the southwest region through October 2021 is **332,058 tons**, up **64,167 tons** or **19.5%** from 2020 (includes ground and delivered).



Tons of grinding alfalfa sold in the south-central region so far for 2021 is **290,364 tons**, up **57,339 tons** or nearly 25% from 2020.

### CURRENT AVERAGE PRICE FOR KANSAS ALFALFA

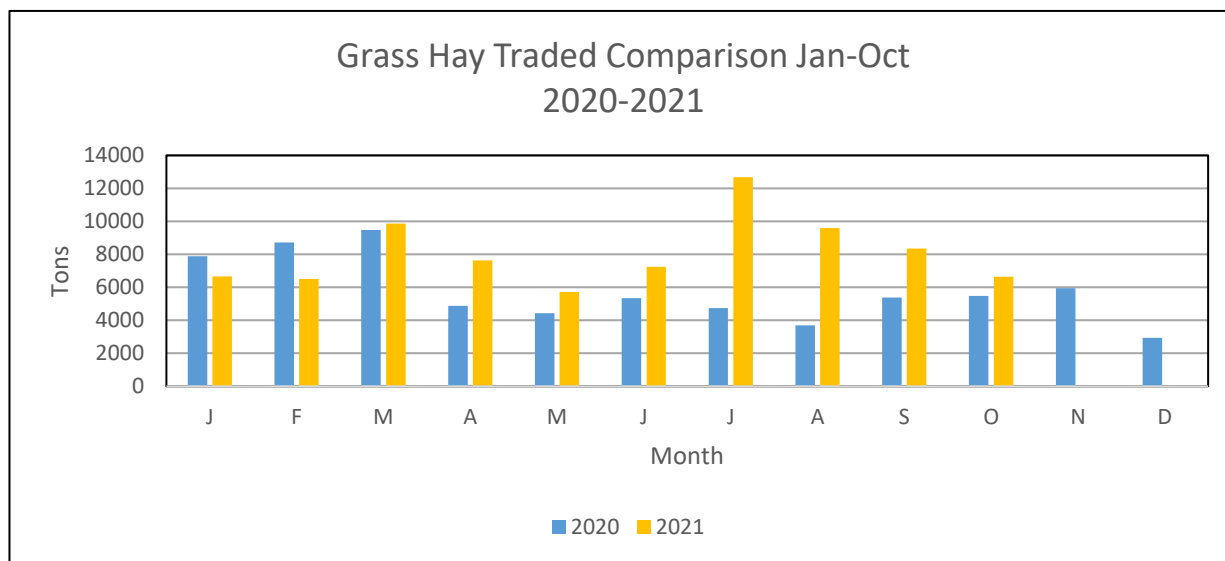
REGION	SUPREME 185+ RFV	PREMIUM 170-185 RFV	GRINDING ALF	GROUND & DELV
<b>SOUTHWEST</b>	195-250	180-205	175-185	200-210
<b>SOUTH CENTRAL</b>	195-250	180-205	160-175 delv.	190-200
<b>SOUTHEAST</b>	1.00- 1.05/pt	1.00- 1.05/pt	-----	-----
<b>NORTHWEST</b>	1.05- 1.10/pt	1.05- 1.10/pt	-----	----
<b>NORTH CENTRAL-NORTHEAST</b>	195-250	180-205	130-140 rnd's	155-165

Current average alfalfa price as of October 26th:

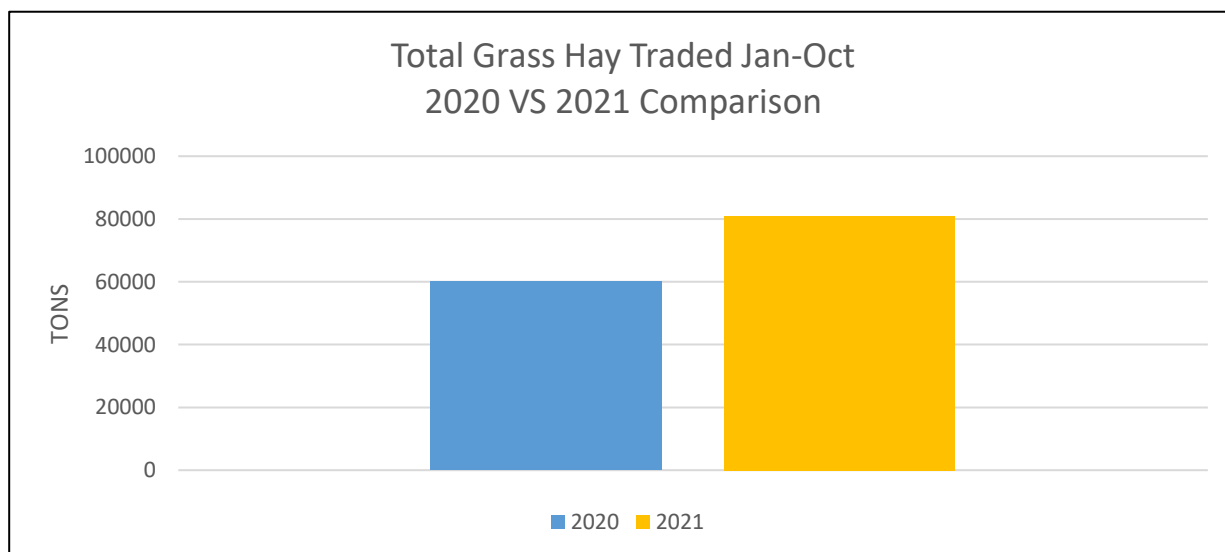
- ❖ In Southwest Kansas,
  - current Oct. Suprm quality alfalfa averages around \$222.50/t, or \$1.05-\$1.10/pt and is \$17.00 higher than Oct 2020.
  - Prem quality alfalfa currently averages \$192.50/t, and that price is \$10.00 higher than Oct. 2020.
  - Current grinding alfalfa is \$180.00/t and that is \$37.50 higher than Oct. 2020
  - G & D price is currently averaging \$205.00/t and is \$39.50 higher than Oct. 2020
- ❖ South-Central Kansas trends were a bit different than the southwest:
  - In Oct. Suprm quality alfalfa averaged \$223.00/t or \$1.05-\$1.10/pt, \$18.00 higher than oct. 2020.
  - Prem quality alfalfa averaged \$193.00/t, \$10.00 higher than Oct. 2020.
  - Grinding alfalfa averaged \$140/t, \$ 45.00 higher than 2020 and
  - G & D price averaged \$195/t, around \$50.00 higher than 2020.
- ❖ Southeast Kansas Dairy is still around \$1.00-\$1.05/p
  - Grinding hay \$145-155/t, which is \$27.50 higher than 2020.
  - There has been no Ground and delivered reported
- ❖ Northwest Kansas dairy is still around \$1.05-1.10/pt
  - Grinder is at \$160-170, which is \$65.00 higher than 2020 pricing
  - Ground and Delivered currently no price available
- ❖ North Central/Northeast dairy is at \$1.05-1.10/pt
  - Grinder is at \$135 which is up \$25.00 from last year
  - Ground and Delivered averages \$160.00 are up \$30.00 from last year.

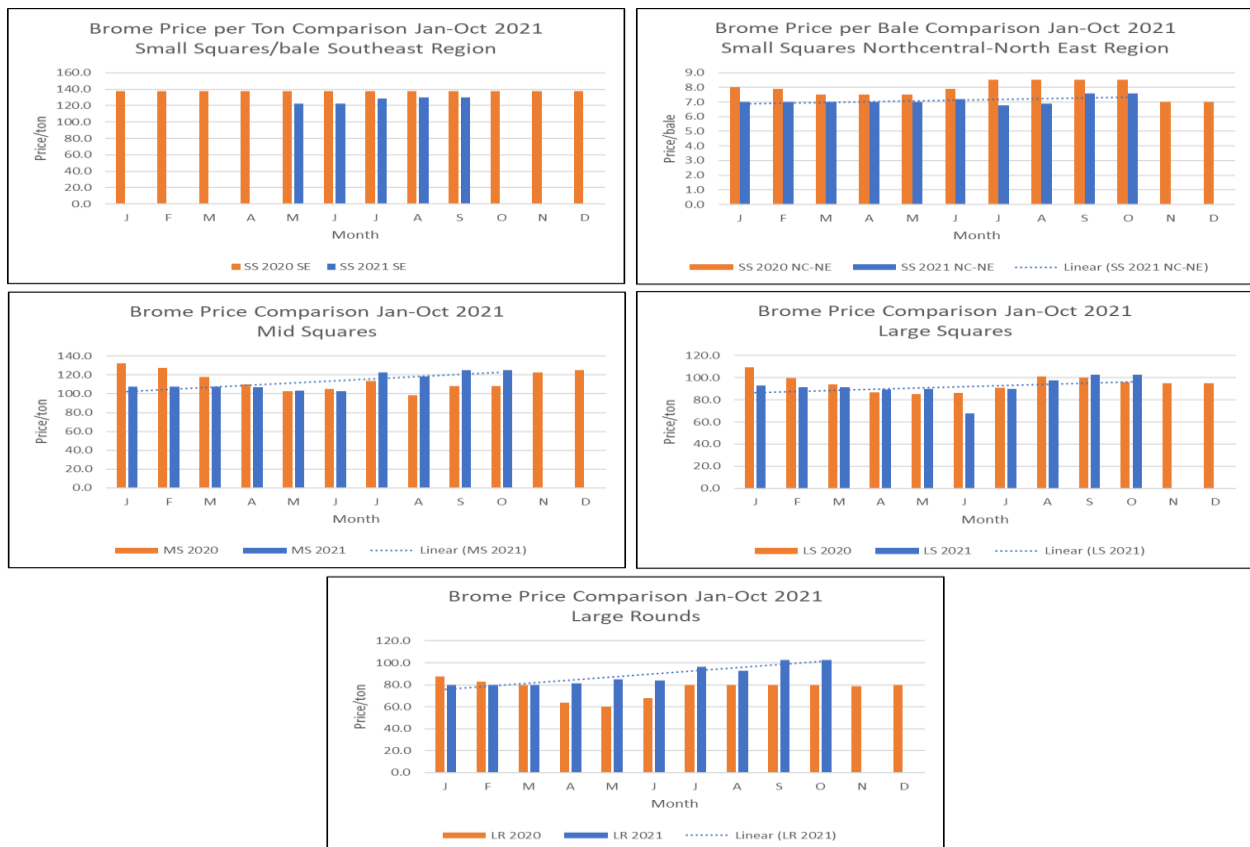
## GRASS HAY

Grass hay was slow to bale up this year. Many brome fields had to wait on better harvest conditions to get baled, while Prairie was slow coming on this year. A wet, cold May brought slow growth to the prairie, followed by a hot, dry weather for most of June. Then the first of July brought more rain, making it difficult to get prairie hay dried out enough to bale. August saw producers hitting prairie hay hard with good yields being reported. Movement and demand for grass hay really picked up during July as alfalfa and grain prices remained high. But in August movement has slowed as producers are busy baling prairie hay.



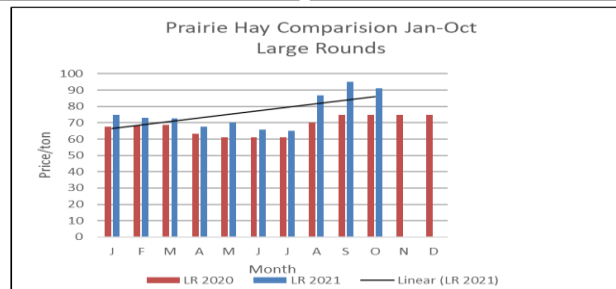
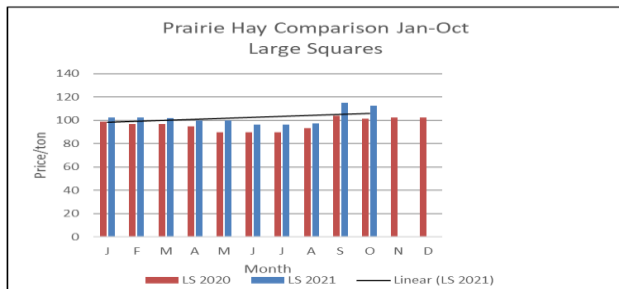
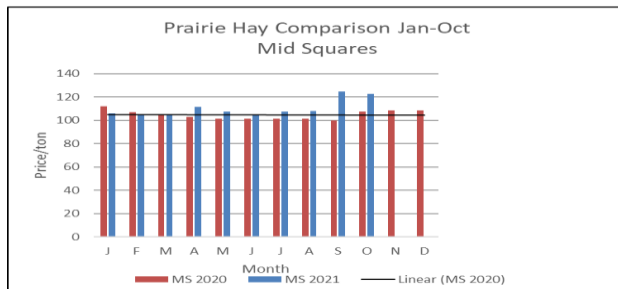
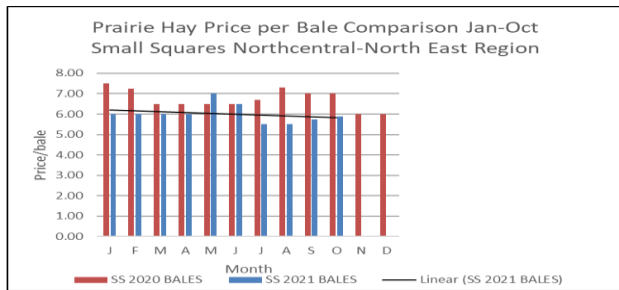
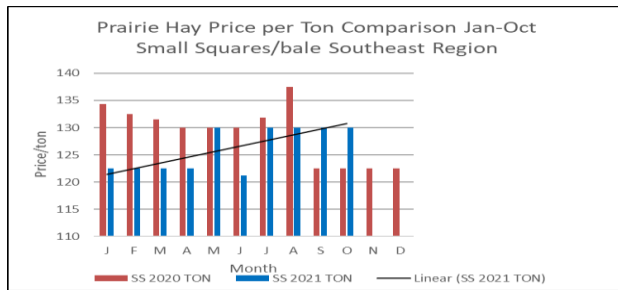
Total tons of \*grass hay traded, which includes brome, PH, oats and Sudan grass, for 2021 from January to October, is **up 20,880.5 tons** or nearly **35%** compared to the same time frame last year.





This year brome hay yields were pretty good; as always, some fields did quite well while other performed poorly, but overall brome did well this year.

All regions saw cool temperatures and wet conditions during April and May resulting in slowed progress of grass hays. Brome hay prices have continued to increase throughout the year. Currently small squares are **\$8.00/t or \$1.00/bale lower** than 2020 (There were no small squares/bale reported in Octobe). Mid squares are **up \$17.00**, large squares are **up \$7.00** and large rounds are **up \$23.00**.



Prairie grass hay yield was average this year, although it got off to a rough start with a cool wet spring followed by a dry June. July rains helped the prairie hay fields recover. Round bales of prairie grass can be seen in most fields, hedge rows and fence lines. Prices remained mostly steady all summer, however, Prairie Hay (PH) price bumped up slightly at the end of August, into September and October. A number of folks are moving hay to the droughted northern and western states.

Prairie hay prices have been mainly higher in 2021 than 2020. On average, prairie hay was **down \$1.12** for small squares/bale price BUT **up \$7.00** for small square/ton price. Mid squares are up **\$15.00**, large squares are up **\$9.00** and large rounds up **\$16.00**.

### **CURRENT PRICING FOR PRAIRIE HAY**

REGION	Prairie Hay Small Squares Average	Prairie Hay 3x3 Squares Average	Prairie Hay 3x4 Squares Average	Prairie Hay 4x4 Squares Average	Large Rounds
<b>Southeast</b>	125-135	115-125	110-120	100-105	70-85
<b>North- Central/Northeast</b>	5.00- 6.00/bale	*N/R	OC 90-100 NC N/R	OC 90-100 NC N/R	OC 60-75 NC 100-110

\*None Reported

OC – old Crop

NC – new crop

The Kansas Hay Market Report is of vital importance to both in-state and out-of-state producers, brokers, feed mills, feed yards, farmers, and ranchers. It provides current, up-to-date pricing that comes straight from the producers and buyers themselves. Approximately 100 contributors are contacted on a weekly or semi-weekly basis and they provide the most current information on the products they have bought and sold. Without those contributors, the Kansas Hay Market Report would not exist. The Kansas Department of Agriculture is always looking for new contributors, especially in the northwest region, and we invite you to join them. It doesn't take much time and calls are made at your convenience. If you would like to become an important part of the team, please contact Kim Nettleton at 785-564-6709 or email her at [kim.nettleton@ks.gov](mailto:kim.nettleton@ks.gov).