



Kansas Direct Hay Report

AMS Livestock, Poultry and Grain Market News
KS Dept. of Ag Market News

Tue Feb 2, 2021

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Direct Hay Weighted Average Report for week ending 1/29/2021

Volume			
	This Week	Last Reported (1/11/2021)	Last Year
Tons:			
Hay	26821	28135	0
Straw	898	798	0
Total	27719	28933	0
Bales:			
Hay	61	73	0
Straw	2	22	0
Total	63	95	0

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Hay market prices were steady for all classes of hay, on limited test. Demand remains strong for alfalfa. According to US Drought Monitor for the week of January 28th, moderate precipitation and/or heavy snow hit eastern Nebraska and Kansas. Abnormal dryness (D0) decreased to 14%, moderate drought (D1) increased to 32.5%, severe drought (D2) decreased to 7%, and extreme drought (D3) remained at 10%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

North Central

Hay (Conventional)

Alfalfa - Fair/Good (Trade/Per Ton)

	Qty	Price Range	Wtd Avg	Freight/Use	Description	Crop Age
Ground	138	140.00	140.00	Delivered		
Large Round	1000	115.00	115.00	Delivered		

Source: USDA AMS Livestock, Poultry & Grain Market News

KS Dept of Ag Market News
Manhattan, KS | (816) 676-7000

www.ams.usda.gov/lpgmn

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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	100.00	100.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	80.00	80.00	F.O.B.		

Northeast

Hay (Conventional)

Alfalfa - Premium/Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	25	186.00	186.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	110.00	110.00	F.O.B.		

Bluestem Grass - Premium (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	15.5	6.50	6.50	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	279.5	60.00-75.00	62.47	F.O.B.		

Bluestem Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	45.00	45.00	F.O.B.		

Brome Grass - Good (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	55.00	55.00	F.O.B.		Old Crop



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Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	20	100.00	100.00	F.O.B.		
Round	20	75.00	75.00	F.O.B.		

Northwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	192.50	192.50	F.O.B.		
Medium Square 3x3	25	230.00	230.00	F.O.B.		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	75	180.00	180.00	F.O.B.		

Alfalfa - Good/Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	155.00	155.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	187.5	150.00	150.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	490	130.00-140.00	135.71	Delivered		
Large Round	687.5	90.00-150.00	116.91	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	46	100.00	100.00	F.O.B.		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	71	65.00-80.00	74.72	F.O.B.		



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Wheat - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	25	65.00	65.00	F.O.B.	Baleage	

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	125	80.00	80.00	F.O.B.		

South Central

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	80	200.00	200.00	F.O.B.		
Pellets 17% Dehydrated	2	305.00-310.00	307.50	F.O.B.		

Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	150	175.00	175.00	F.O.B.		
Pellets 17% Suncured	300	200.00-210.00	208.33	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	130.00	130.00	F.O.B.		
Pellets 15% Suncured	1066	190.00-210.00	205.15	F.O.B.		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	50	153.00-161.50	157.25	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	2723	135.00-190.00	155.32	Delivered		
Large Round	1150	135.00-150.00	149.35	Delivered		
Large Round	2245.5	120.00-180.00	150.15	F.O.B.		



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Large Square 3x4	430	135.00-185.00	167.56	Delivered		
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Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	172	75.00-95.00	85.70	F.O.B.		
Large Square 3x4	80	100.00	100.00	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	160	75.00-100.00	87.50	F.O.B.		
Large Square 3x4	80	90.00	90.00	F.O.B.		

Corn Stalk - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	367	50.00-75.00	72.78	F.O.B.		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	736	75.00-95.00	89.06	F.O.B.		

Sudan - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	100.00	100.00	Delivered		

Teff - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	155.00	155.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	353	60.00-75.00	74.15	F.O.B.		

Southeast

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	200.00	200.00	F.O.B.		



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Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	250	189.00-280.00	219.60	F.O.B.-Feedlot/dairy		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	160.00	160.00	F.O.B.		
Medium Square 3x3	20	240.00	240.00	F.O.B.		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	25	150.00	150.00	F.O.B.-Feedlot/dairy		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	325	100.00-160.00	128.46	F.O.B.		

Bluestem Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	23	120.00	120.00	F.O.B.		
Small Square	75	120.00-130.00	125.00	F.O.B.		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	165	60.00-95.00	73.39	Delivered		
Large Round	212	55.00-100.00	70.52	F.O.B.		
Large Square 3x4	23	105.00	105.00	Delivered		
Large Square 3x4	23	110.00	110.00	F.O.B.	Picked Up Out of the field	
Large Square 3x4	414	90.00-120.00	115.00	F.O.B.		
Large Square 4x4	267	85.00-125.00	108.89	F.O.B.		
Medium Square 3x3	23	85.00	85.00	F.O.B.		
Small Square	25	140.00	140.00	F.O.B.		

Bluestem Grass - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	45.00-55.00	50.00	Delivered		



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Bluestem Grass - Utility (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	92	60.00	60.00	F.O.B.	Certified Weed Free	

Brome Grass - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	23	140.00	140.00	F.O.B.		
Small Square	60	120.00	120.00	F.O.B.		

Brome Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	23	70.00	70.00	F.O.B.		
Large Square 3x4	12.5	150.00	150.00	Delivered		
Large Square 3x4	104.5	100.00-110.00	102.21	F.O.B.		
Large Square 4x4	60	120.00	120.00	Delivered		
Medium Square 3x3	23	115.00	115.00	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	120	60.00	60.00	F.O.B.		
Round	140	60.00	60.00	F.O.B.		

Southwest

Hay (Conventional)

Alfalfa - Supreme (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	400	200.00	200.00	F.O.B.		

Alfalfa - Supreme (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	200.00	200.00	F.O.B.-Feedlot/dairy		
Large Square 4x4	300	190.00-200.00	196.67	F.O.B.-Feedlot/dairy		
Large Square 4x4	668	210.00	210.00	Delivered-Feedlot/dairy		
Large Square 4x4	833	189.00-210.00	197.39	F.O.B.		



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Alfalfa - Premium (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Pellets 17% Suncured	455	215.00	215.00	F.O.B.		

Alfalfa - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	100.00	100.00	F.O.B.		
Pellets 15% Suncured	455	210.00	210.00	F.O.B.		

Alfalfa - Good (Trade/Per Point/Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	500	160.00	160.00	F.O.B.		

Alfalfa - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	4176	150.00-225.00	172.87	Delivered		
Large Round	1846	140.00-175.00	161.67	F.O.B.		
Large Square 3x4	50	200.00	200.00	Delivered		
Large Square 4x4	125	190.00	190.00	Delivered		

Alfalfa - Fair/Good (Contract (Trade)/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Ground	1000	200.00	200.00	Delivered		

Bluestem Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 4x4	46	100.00	100.00	F.O.B.		

Sudan - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	37.5	75.00-90.00	77.43	F.O.B.		

Straw (Conventional)

Wheat - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	100	80.00	80.00	F.O.B.		



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Wheat - (Trade/Per Bale)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Small Square	2	4.00	4.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>