

Mike Beam, Secretary

Laura Kelly, Governor

DC\_GR310

Manhattan, KS Tue April 28, 2020 Kansas Department of Agriculture  
Kansas Hay Market Report

Ground/Grinding alfalfa movement: Southwest/South Central  
Tonnage: 7,782/4,931 Last week: 8,577/5,332 Last year: 7,317/6,081

Hay market trade slow; Prices steady; demand light to moderate. It certainly has been a wild ride recently. As one producer stated, "we are in uncharted territory". Several outside influences are applying pressure to the hay market currently and include freezing temperatures, insect damage, ethanol plant slowdowns or closers, low corn prices and it's use as a feed source to grinder hay. Producers report that some are shipping more hay, some are shipping less; some want to raise price, and some want to lower price, and it all leaves you scratching your head. Discussion of new crop pricing are starting to get reported, primarily in the southwest, and seem to be starting where old crop left off. The upside, warmer temperatures and sunny skies will allow a lot of planting to get done and get the summer grass to growing. According to the U.S. Drought Monitor, a new area of abnormally dry conditions was introduced in portions of northern and southern Kansas. The dry areas are being discussed extensively by the local experts, who are monitoring the situation closely. Abnormal dryness (D0) increased to 16 pct, moderate drought (D1) remained steady at 4 pct, and severe drought (D2) increased to almost 3 pct. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: [www.hayexchange.com/ks.php](http://www.hayexchange.com/ks.php).

#### Southwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: horse, premium small squares 230.00-240.00. Dairy 1.00/point RFV, Supreme 185.00-226.00, Premium 170.00-195.00, Good 150.00-170.00. Stock or Dry Cow 160.00-165.00. Old crop, Fair/Good grinding alfalfa, 110.00-125.00, new crop grinding alfalfa 115.00-125.00 delivered. Ground and delivered locally to feed lots and dairies, 150.00-160.00. Grass Hay: Bluestem, good small squares 7.50-8.50/bale, large squares 100.00-110.00. Sudan: large rounds 60.00-70.00. Wheat straw: none reported. The week of 4/19-4/25, 7,782T of grinding alfalfa and 1,702T of dairy alfalfa was reported bought/sold.

#### South Central Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, alfalfa pellets steady; movement slow. Alfalfa: horse, small squares 255.00-275.00. Dairy, 1.00/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-178.00. Stock cow, 140.00-150.00. Fair/Good grinding alfalfa, 95.00-105.00, Ground and delivered locally to feedlots 140.00-150.00; Alfalfa pellets: Sun cured 15 pct protein 190.00-200.00, 17 pct protein 195.00-210.00, Dehydrated 17 pct 300.00-310.00. Grass Hay: Bluestem, none reported. Sudan: large rounds 55.00-65.00. Wheat Straw: none reported. The week of 4/19-4/25, 4,931T of grinding alfalfa and 664.5T of dairy alfalfa was reported bought/sold.

#### Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady; movement slow. Alfalfa: horse or goat, 230.00-240.00. Dairy 1.00/point RFV. Stock cow 150.00-160.00. Fair/Good grinding alfalfa, 115.00-125.00. Ground and delivered, none reported; Grass hay: Bluestem, small squares 125.00-135.00, good, mid squares 105.00-120.00, large squares, 90.00-110.00, large rounds 60.00-65.00. Brome, good, small squares 125.00-150.00, mid to large squares 100.00-110.00, large rounds 70.00-80.00. Wheat Straw: mid and large squares 60.00-70.00, large rounds 55.00-65.00. The week of 4/19-4/25, 1,073T of grass hay was reported bought/sold.

#### Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: Horse or goat, 205.00-215.00. Dairy, Premium/Supreme 1.00/point RFV. Stock cow, fair/good none reported. Fair/good grinding alfalfa, 95.00-105.00. Ground and delivered locally to feedlots and dairies, 125.00-135.00. Sudan, large rounds 55.00-65.00.

#### North Central-Northeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady; movement slow. Alfalfa: horse, premium small squares 9.50-10.50/bale. Dairy 1.00/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-170.00. Stock Cow, none reported. Fair/good, grinding alfalfa, 100.00-110.00. Ground and delivered 130.00-140.00. Grass hay: Bluestem, small squares 6.00-7.00/bale, mid to large squares 80.00-90.00, large rounds 55.00-65.00. Brome, small squares 7.00-8.00/bale, large squares 90.00-100.00, large rounds 55.00-65.00; Sudan, large rounds 55.00-65.00. Wheat Straw: small squares 5.00-6.00/bale delivered, large squares 100.00-110.00 delivered, large rounds 60.00-70.00. The week of 4/19-4/25, 1,157T of grinding alfalfa and 665T of dairy alfalfa was reported bought/sold.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

\*CWF Certified Weed Free

#### Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Department of Agriculture - Manhattan, Kansas

Kim Nettleton 785-564-6709

Posted to the Internet: [www.ams.usda.gov/mnreports/DC\\_GR310.txt](http://www.ams.usda.gov/mnreports/DC_GR310.txt)  
1100c kn