

DC\_GR310

Manhattan, KS Tue March 3, 2020 Kansas Department of Agriculture  
Kansas Hay Market Report

Ground/Grinding alfalfa movement: Southwest/South Central  
Tonnage: 9,245/5,987 Last week: 9,556/5,249 Last year: 11,372/4,744

Hay market trade remains slow to moderate; alfalfa prices remain steady. Producers reported alfalfa hay movement has slowed for the third straight week in the southwest region while it has picked up a bit in the south-central region. Recent precipitation has effectively erased the areas of abnormal dryness and moderate drought in the south-central part of the state and helped improve the drought conditions in western Kansas. The U.S. Drought Monitor indicated that abnormal dryness (D0) decreased to 8 pct, moderate drought (D1) remained at 4 pct, and severe drought (D2) decreased to 2 pct.

The K-State University's Land Use Survey Center could use your help with the 2020 Kansas Custom Rates Survey. Your input is crucial information for Kansas agricultural producers and agribusiness owners. The Land Use Survey Center is collecting data from folks like you about the costs of custom work, feed preparation, machinery rental, and livestock hauling. Completion of the survey should take less than 15 minutes and can be found at <https://agriculture.ks.gov/about-kda/kansas-agricultural-statistics>. Response to this survey is voluntary, and your response will be kept confidential. Respondents who provide their email will be entered to win their registration to the 2020 Risk and Profit Conference. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: [www.hayexchange.com/ks.php](http://www.hayexchange.com/ks.php).

#### Southwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, steady; movement slow to moderate. Alfalfa: horse, premium small squares 230.00-240.00. Dairy 1.00-1.05/point RFV, Supreme 185.00-226.00, Premium 170.00-195.00, Good 150.00-170.00. Stock or Dry Cow 160.00-165.00. Fair/Good grinding alfalfa, 100.00-115.00, new crop grinder hay contracted at 120.00-130.00 delivered. Ground and delivered locally to feed lots and dairies, 150.00-160.00. Grass Hay: Bluestem, good small squares 7.50-8.50/bale, large squares 100.00-110.00. Sudan: large rounds 55.00-65.00. Triticale: large rounds 95.00-100.00. Wheat straw: large rounds 40.00-50.00, large squares 65.00-75.00 delivered. The week of 2/23-2/29, 9,245T of grinding alfalfa and 2,266T of dairy alfalfa was reported bought/sold.

#### South Central Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, alfalfa pellets steady; movement slow to moderate. Alfalfa: horse, small squares 255.00-275.00. Dairy, 1.00-1.05/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-178.00. Stock cow, 130.00-150.00. Fair/Good grinding alfalfa, 90.00-105.00, Ground and delivered locally to feedlots 135.00-145.00; Alfalfa pellets: Sun cured 15 pct protein 200.00-205.00, 17 pct protein 205.00-210.00, Dehydrated 17 pct 300.00-310.00. Grass Hay: Bluestem, good small squares 7.00-8.00/bale, large rounds 60.00-70.00, large squares 75.00-85.00. Brome, small squares 7.00-8.00/bale, large rounds 100.00-110.00, lesser quality 70.00-80.00. Sudan: large

rounds 55.00-65.00. Wheat Straw: large squares 65.00-75.00, large rounds 55.00-65.00. The week of 2/23-2/29, 5,987T of grinding alfalfa and 75T of dairy alfalfa was reported bought/sold.

#### Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady; movement slow to moderate. Alfalfa: horse or goat, 230.00-250.00. Dairy 1.00-1.05/point RFV. Stock cow 155.00-165.00. Fair/Good grinding alfalfa, 115.00-125.00. Ground and delivered, none reported; Grass hay: Bluestem, small squares 125.00-140.00, good, mid squares 110.00-125.00, large squares, 95.00-110.00, large rounds 60.00-65.00. Brome, good, small squares 125.00-150.00, mid to large squares 120.00-130.00, large rounds 70.00-80.00. Wheat Straw: mid and large squares 60.00-75.00, large rounds 55.00-65.00. The week of 2/23-2/29, 1,880T of grass hay was reported bought/sold.

#### Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: Horse or goat, 205.00-215.00. Dairy, Premium/Supreme 1.00-1.05/point RFV. Stock cow, fair/good 150.00-160.00. Fair/good grinding alfalfa, 100.00-110.00. Ground and delivered locally to feedlots and dairies, 125.00-135.00. Sudan, large rounds 60.00-70.00.

#### North Central-Northeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady movement slow. Alfalfa: horse, premium small squares 9.50-10.50/bale. Dairy 1.00-1.05/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-170.00. Stock Cow, 150.00-160.00. Fair/good, grinding alfalfa, 100.00-110.00. Ground and delivered 130.00-140.00. Grass hay: Bluestem, small squares 6.00-7.00/bale, mid squares 90.00-100.00, large squares 85.00-100.00, large rounds 70.00-80.00. Brome, small squares 7.00-8.00/bale, large squares 105.00-120.00, large rounds 75.00-85.00; Sudan, large rounds 55.00-65.00. Wheat Straw: small squares 5.00-6.00/bale delivered, large squares 100.00-110.00 delivered, large rounds 60.00-70.00. The week of 2/23-2/29, 1,001T of grinding alfalfa and 225T of dairy alfalfa was reported bought/sold.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.  
\*CWF Certified Weed Free

#### Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Source: Kansas Department of Agriculture - Manhattan, Kansas  
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