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Mike Beam, Secretary

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DC_GR310

Manhattan, KS Tue February 25, 2020 Kansas Department of Agriculture
Kansas Hay Market Report

*****HAPPY LEAP YEAR*****

Ground/Grinding alfalfa movement: Southwest/South Central
Tonnage: 9,556/5,249 Last week: 10,704/5,171 Last year: 10,832/4,370

Hay market trade slow to moderate; alfalfa prices remain steady. There still seems to be lots of folks looking to sell both grass hay and grinding alfalfa. Southwest Kansas received between 2-4" of snow last week and the Drought Monitor indicated that abnormal dryness (D0) decreased slightly to 19 pct, moderate drought (D1) decreased to 4 pct, and severe drought (D2) remained at 5 pct.

The K-State University's Land Use Survey Center could use your help with the 2020 Kansas Custom Rates Survey. Your input is crucial information for Kansas agricultural producers and agribusiness owners. The Land Use Survey Center is collecting data from folks like you about the costs of custom work, feed preparation, machinery rental, and livestock hauling. Completion of the survey should take less than 15 minutes and can be found at <https://agriculture.ks.gov/about-kda/kansas-agricultural-statistics>. Response to this survey is voluntary, and your response will be kept confidential. Respondents who provide their email will be entered to win their registration to the 2020 Risk and Profit Conference.

If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

Southwest Kansas

Dairy alfalfa, ground/delivered, grinding alfalfa steady; movement slow to moderate. Alfalfa: horse, premium small squares 240.00-250.00. Dairy 1.00-1.05/point RFV, Supreme 185.00-226.00, Premium 170.00-195.00, Good 150.00-170.00. Stock or Dry Cow 160.00-165.00. Fair/Good grinding alfalfa, 100.00-115.00, Ground and delivered locally to feed lots and dairies, 150.00-160.00. Sudan: large rounds 55.00-65.00. Triticale: large rounds 95.00-100.00. Wheat straw: large rounds 40.00-50.00, large squares 65.00-75.00 delivered. The week of 2/16-2/22, 9,556T of grinding alfalfa and 2,266T of dairy alfalfa was reported bought/sold.

South Central Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, alfalfa pellets steady; movement slow to moderate. Alfalfa: horse, small squares 255.00-275.00. Dairy, 1.00-1.05/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-178.00. Stock cow, 130.00-150.00. Fair/Good grinding alfalfa, 90.00-105.00, new crop contracted at 120.00-130.00 delivered. Ground and delivered locally to feedlots 135.00-145.00; Alfalfa pellets: Sun cured 15 pct protein 200.00-205.00, 17 pct protein 205.00-210.00, Dehydrated 17 pct 300.00-310.00. Grass Hay: Bluestem, good small squares 7.00-8.00/bale, large rounds 60.00-70.00, large squares 75.00-85.00. Brome, small squares 7.00-8.00/bale, large rounds 100.00-110.00, lesser quality 70.00-80.00. Sudan: large rounds 55.00-65.00. Wheat Straw: small squares 5.50-6.50/bale, large squares 70.00-75.00, large rounds

55.00-65.00. The week of 2/16-2/22, 5,249T of grinding alfalfa and 768T of dairy alfalfa was reported bought/sold.

Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady; movement slow to moderate. Alfalfa: horse or goat, 230.00-250.00. Dairy 1.00-1.05/point RFV. Stock cow 155.00-165.00. Fair/Good grinding alfalfa, 115.00-125.00. Ground and delivered, none reported; Grass hay: Bluestem, small squares 125.00-140.00, good, mid squares 110.00-125.00, large squares, 95.00-110.00, large rounds 60.00-65.00. Brome, good, small squares 125.00-150.00, mid to large squares 120.00-130.00, large rounds 70.00-80.00. Wheat Straw: mid and large squares 60.00-75.00, large rounds 55.00-65.00. The week of 2/16-2/22, 1,990T of grass hay was reported bought/sold.

Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: Horse or goat, 205.00-215.00. Dairy, Premium/Supreme 1.00-1.05/point RFV. Stock cow, fair/good 150.00-160.00. Fair/good grinding alfalfa, 100.00-110.00. Ground and delivered locally to feedlots and dairies, 125.00-135.00.

North Central-Northeast Kansas

Dairy alfalfa steady, grinding alfalfa, ground/delivered, grass hay steady to 5.00 lower; movement slow. Alfalfa: horse, premium small squares 9.50-10.50/bale. Dairy 1.00-1.05/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-170.00. Stock Cow, 150.00-160.00. Fair/good, grinding alfalfa, 100.00-110.00. Ground and delivered 130.00-140.00. Grass hay: Bluestem, small squares 6.00-7.00/bale, mid squares 90.00-100.00, large squares 85.00-100.00, large rounds 70.00-80.00. Brome, small squares 7.00-8.00/bale, mid squares 140.00-150.00, large squares 110.00-125.00, large rounds 75.00-85.00; Sudan, large rounds 55.00-65.00. Wheat Straw: small squares 5.00-6.00/bale delivered, large squares 100.00-110.00 delivered, large rounds 60.00-70.00. The week of 2/16-2/22, 926T of grinding alfalfa and 253T of dairy alfalfa was reported bought/sold.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.
*CWF Certified Weed Free

Alfalfa Quality Guidelines

Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Source: Kansas Department of Agriculture - Manhattan, Kansas

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Posted to the Internet: www.ams.usda.gov/mnreports/DC_GR310.txt

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