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Mike Beam, Secretary

Laura Kelly, Governor

DC GR310

Manhattan, KS Tue July 16, 2019 Kansas Department of Agriculture Kansas Hay Market Report

Ground/Grinding alfalfa movement: Southwest/South Central

Tonnage: 7,217/4,101 Last week: 9,709/5,784 Last year: 8,753/5,033

Hay market trade, activity and demand is slow. The hot and dry weather has everyone busy in the hay field baling hay. The slow start to the hay season, due to the abundance of rain, has everyone scratching their heads and pricing is all over the map. In general, there seems to be a softening of the market for all types of hay. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

Southwest Kansas

Dairy alfalfa, grinding alfalfa and ground/delivered, steady; movement slow. Alfalfa: horse, premium small squares 225.00-235.00. Dairy $1.00-1.05/\mathrm{point}$ RFV, Supreme 185.00-226.00, Premium 170.00-195.00, Good 160.00-170.00. Stock or Dry Cow new crop 160.00-180.00. Fair/Good grinding alfalfa, new crop 120.00-130.00. Ground and delivered locally to feedlots and dairies, new crop 150.00-170.00; Grass Hay: buffalo/bermuda mix small squares $6.50-7.50/\mathrm{bale}$, large rounds 65.00-75.00. Wheat straw: large rounds 50.00-60.00. The week of 7/7-7/13, 7,217T of grinding alfalfa and 150T of dairy alfalfa was reported delivered. The average paid by feedlots on July 1 for alfalfa ground and delivered was 179.04, down 11.04 from the previous month, usage was $666T/\mathrm{day}$, up 4.0 pct., and total usage was 19,975T.

South Central Kansas

Dairy alfalfa, ground/delivered, alfalfa pellets, steady; grinding alfalfa steady to 10.00 lower, movement slow. Alfalfa: horse, small squares 200.00-210.00. Dairy, 1.00-1.10/point RFV, Supreme 195.00-225.00, Premium 175.00-200.00, Good 165.00-175.00. Stock cow, 140.00-160.00. Fair/Good grinding alfalfa, new crop 90.00-110.00. Ground and delivered locally to feedlots new crop 140.00-150.00; Alfalfa pellets: Sun cured 15 pct protein 200.00-210.00, 17 pct protein 210.00-220.00, Dehydrated 17 pct 295.00-305.00; The week of 7/7-7/13, 4,101T of grinding alfalfa and 100T of dairy alfalfa was reported delivered. The average paid by feedlots on July 1 for alfalfa ground and delivered was 163.48, down 10.94 from the previous month, usage was 249T/day, and total usage was 7,470.5T.

Southeast Kansas

Dairy alfalfa grinding alfalfa, ground/delivered steady, grass hay steady to 15.00 lower; movement slow to moderate. Alfalfa: horse or goat, 220.00-240.00. Dairy 1.00-1.10/point RFV. Stock cow 170.00-180.00. Fair/Good grinding alfalfa, none reported. Ground and delivered, none reported; Grass hay: new crop bluestem, Good, mid to large squares, 85.00-100.00, large rounds none reported. New crop brome, good, small squares 130.00-140.00, mid to large squares 125.00-150.00, large rounds 90.00-100.00, lesser quality 75.00-85.00; Wheat Straw: mid

and large squares 75.00-90.00. The week of 7/7-7/13, 1,138T of grass hay was delivered.

Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: Horse or goat, 215.00-225.00. Dairy, Premium/Supreme 1.00-1.05/point RFV. Stock cow, fair/good 150.00-160.00. New crop fair/good grinding alfalfa, 105.00-115.00. Ground and delivered locally to feedlots and dairies, 125.00-135.00.

North Central-Northeast Kansas

Dairy alfalfa steady; grass hay 1.00-5.00 lower, steady; grinding alfalfa, ground/delivered steady to 25.00 lower; movement slow. Alfalfa: horse, new crop, premium small squares 9.50-10.50/bale. Dairy 1.00-1.05/point RFV, Supreme 185.00-210.00, Premium 170.00-195.00, Good 160.00-170.00. Stock Cow, none reported. New crop fair/good, grinding alfalfa, 105.00-115.00. Ground and delivered 130.00-140.00. Grass hay: Bluestem, none reported. Brome, small squares 7.50-8.50/bale delivered, mid to large squares 140.00-150.00, large rounds 95.00-105.00, lesser quality 75.00-85.00; Wheat Straw: small squares 5.00-6.00/bale delivered, large rounds 50.00-60.00. The week of 7/7-7/13, 253T of grinding alfalfa and 400T of dairy alfalfa was reported delivered.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa Quality Guidelines									
Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP			
Supreme	<27	< 34	>185	>62	>55.9	>22			
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22			
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20			
Fair	32-35	40 - 44	130-150	56-58	50.5-52.5	16-18			
Utility	>35	>44	<130	< 56	<50.5	<16			

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Source: Kansas Department of Agriculture - Manhattan, Kansas

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Posted to the Internet: www.ams.usda.gov/mnreports/DC GR310.txt

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