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Mike Beam, Secretary

Laura Kelly, Governor

DC GR310

Manhattan, KS Tue June 18, 2019 Kansas Department of Agriculture Kansas Hay Market Report

Ground/Grinding alfalfa movement: Southwest/South Central

Tonnage: 8,945/6,622 Last week: 8,292/4,975 Last year: 9,905/6,904

Hay market trade has picked up a bit, activity and demand is slow to moderate. Prices continue to be all over the place as producers try to out maneuver Mother Nature. As one producer put it, price seems be whatever two people can agree on. Generally, we are seeing a downward trend in price for both old and new crop grinding alfalfa. Most of the hay that has been baled so far has gone to the grinder market and there has been very little dairy quality hay put up. Grass hay producers are having the same difficulties their neighbors to the west are having, dodging rain drops, but some good-looking brome has been baled. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

Southwest Kansas

Dairy alfalfa, old crop grinding alfalfa and ground/delivered, steady; new crop grinding alfalfa steady to 10.00 lower, new crop ground and delivered 20.00-25.00 lower, movement slow to moderate. Alfalfa: horse, premium small squares 250.00-270.00. Alfalfa: Dairy 1.00-1.05/point RFV, Supreme 185.00-210.00, Premium 170.00-195.00, Good 160.00-170.00. Stock or Dry Cow old crop 185.00-195.00, new crop 160.00. Fair/Good grinding alfalfa, old crop 160.00-170.00, new crop 110.00-135.00. Ground and delivered locally to feedlots and dairies, old crop 195.00-205.00, new crop 135.00-160.00; Triticale: large rounds, new crop 60.00-80.00/bale; The week of 6/09-6/15, 8,945T of grinding alfalfa and 300T of dairy alfalfa were delivered. The average paid by feedlots on June 1 for alfalfa ground and delivered was 190.08, down 1.52 from the previous month, usage was 640T/day, dn 5.2 pct., and total usage was 19,849T.

South Central Kansas

Dairy alfalfa, grass hay, old crop ground/delivered, steady; old crop grinding alfalfa 10.00 to 20.00 lower; new crop grinding alfalfa 10.00 to 20.00 lower, new crop ground and delivered steady, alfalfa pellets, steady to 5.00 lower, movement slow to moderate. Alfalfa: horse, small squares 200.00-210.00. Dairy, 1.00-1.10/point RFV, Supreme 195.00-215.00, Premium 175.00-200.00, Good 165.00-175.00. Stock cow, 150.00-160.00. Fair/Good grinding alfalfa, old crop 120.00-140.00, new crop 90.00-125.00. Ground and delivered locally to feedlots old crop 165.00-185.00, new crop 140.00-150.00; Alfalfa pellets: Sun cured 15 pct protein 205.00-220.00, 17 pct protein 210.00-230.00, Dehydrated 17 pct 285.00-295.00; Sudan: large rounds 75.00-85.00; The week of 6/09-6/15, 6,622T of grinding alfalfa and 675T of dairy alfalfa were delivered. The average paid by feedlots on June 1 for alfalfa ground and delivered was 174.42, down 1.58 from the previous month, usage was 250T/day, dn 8 pct., and total usage was 7,740T.

Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, steady; Old crop bluestem grass hay steady to 5.00 lower, movement slow to moderate. Alfalfa: horse or goat, 220.00-240.00. Dairy 1.00-1.05/point RFV. Stock cow 170.00-180.00. Fair/Good grinding alfalfa, none reported. Ground and delivered, none reported; Grass hay: Old crop bluestem, premium small squares 140.00-150.00. Good, mid to large squares, 100.00-130.00, large rounds 95.00-110.00. Old crop Brome, good, small squares none reported, mid to large squares 140.00-155.00, large rounds 125.00-135.00; Sudan: large rounds 75.00-85.00; Oat hay, mid squares 60.00/bale; Wheat Straw: mid and large squares 75.00-100.00. Mulch: large rounds 50.00-60.00. The week of 6/09-6/15, 906T of grass hay was delivered.

Northwest Kansas

Dairy alfalfa, steady; grinding alfalfa, ground/delivered steady to 20.00 lower, movement slow. Alfalfa: Horse or goat, 220.00-230.00. Dairy, Premium/Supreme 1.00-1.05/point RFV. Stock cow, fair/good 150.00-160.00. New crop fair/good grinding alfalfa, 105.00-115.00. Ground and delivered locally to feedlots and dairies, 130.00-140.00.

North Central-Northeast Kansas

Dairy alfalfa, grass hay, steady; grinding alfalfa, ground/delivered steady to 5.00 lower, movement slow. Alfalfa: horse, new crop, premium small squares 9.50-10.50/bale. Dairy 1.00-1.05/point RFV, Supreme 185.00-210.00, Premium 170.00-195.00, Good 160.00-170.00. Stock Cow, old crop, 195.00-200.00. New crop fair/good, grinding alfalfa, 130.00-140.00. Ground and delivered 155.00-165.00. Grass hay: Bluestem, small squares 8.00-8.50/bale, large squares 120.00-130.00, large rounds 100.00-110.00. Brome, small squares 8.50-9.50/bale, large squares 145.00-155.00, large rounds 100.00-110.00 with an instance at 115.00-120.00; Sudan: large rounds 80.00-90.00; Wheat Straw: mid squares 80.00-90.00, and large rounds 60.00-70.00. The week of 6/09-6/15, 434T of grinding alfalfa and 500T of dairy alfalfa were delivered.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

Alfalfa	Quality	Guidelines
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Quality	ADF	NDF	*RFV/RFQ	**TDN-100%	**TDN-90%	CP
Supreme	<27	< 34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40 - 44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	< 56	<50.5	<16

*RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Source: Kansas Department of Agriculture - Manhattan, Kansas

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Posted to the Internet: www.ams.usda.gov/mnreports/DC GR310.txt

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